



New Member Orientation FAQs

Who is required to take New Member Orientation?

Any person joining the Baldwin County Association of REALTORS® is considered a new member. If prior member of BCAR and your account was inactive for more than 90 days, you will be required to attend New Member Orientation.

What if I have been a member of another Association?

Attendance is not required if you transferred or joined BCAR within 1 year of having an active membership in another Association.

*While attendance is not *required*, you are encouraged to do so. Every association is different and has local customs.

How long do I have to complete New Member Orientation?

Failure to satisfy this requirement within 90 days of the date that provisional membership was granted may result in suspension of membership.

How to I register for New Member Orientation?

Visit Education/Events Calendar: <https://tinyurl.com/BCARCalendar>

Member ID and Password required. Must register for BOTH days.

When do you offer New Member Orientation?

On the third Wednesday and Thursday of most months. Exceptions for November and December dates due to holidays. Both days are required. All dates have been posted to the BCAR Public Calendar.

1. www.baldwinrealtors.org
2. Click REALTOR® Resources Tab
3. Click BCAR Calendar

How long does New Member Orientation take to complete?

Two days. Class starts at 8:30 a.m. You must register for BOTH days, as lunch is sponsored each day.

Day 1 -

- Introduction to BCAR & Dues
- MLS Training
- SentiLock
- RPAC
- Code of Ethics (3 CE Hours & NAR Requirement)

Day 2 –

- Overview of the Real Estate Process
- How to be successful in Real Estate
- Showing Etiquette
- How to Measure a Home
- How to Write a Contract (And Everything it Means)
- The Mortgage Process
- Home Inspections
- Insurance
- The Title Process
- Technology for REALTORS
- Agent Safety

**Schedule may vary due to instructor availability.*

Who teaches New Member Orientation?

The Professional Development Committee has recruited instructors to assist with New Member Orientation. Code of Ethics is taught by an AREC Accredited Instructor, other topics are taught by BCAR Staff and Board of Directors. If you are interested in teaching one of the agenda topics, please contact Allison@BaldwinRealtors.org.

How to I register for Code of Ethics?

Visit www.baldwinrealtors.org calendar to register.

- **New Members** – COE is included free of charge on Day 1 of New Member Orientation training.
- **Existing Members** – Register for *Code of Ethics (CE Renewal) Course*- \$35
- **Non-Members** – Register for *Code of Ethics (CE Renewal) Course* - \$50

As a Broker/Manager may I attend?

Yes. Please register by contacting Allison at 251.947.3777 or allison@baldwinrealtors.org.

Day two has a lot of interesting topics. Can others attend Day 2 if they aren't New Members?

Not at this time. The Professional Development Committee will be expanding this for all members in the future.